



**Dedicated to the education of  
orphans in Africa**

**2020 Annual Report**  
**[www.orphansafrica.org](http://www.orphansafrica.org)**

June 15, 2021

Dear Friends of Orphans Africa,

In 2020, Orphans Africa continued to deliver quality education to 577 impoverished children in Tanzania, of which 151 are orphans. We also provide humanitarian services in the four communities that are home to our six schools and continued to work in partnership developing self-sustaining schools and healthy communities. We continue to provide education, food, clean water, medical insurance, housing, **hope and love!**

Our support for the children we help and the communities where they live, study and work was even more important because of the impact of the worldwide pandemic that has affected all of us so deeply. According to a BBC News report on March 17, 2021, the Tanzanian government has not been forthcoming in its response to the pandemic: "Despite growing evidence to the contrary, Tanzania's government continues to downplay the impact of coronavirus on the country. The death of the country's president, John Magufuli, was announced on March 17, 2021. He hadn't been seen in public for over two weeks fueling speculation that he'd been suffering from Covid, although the government said he died from heart complications."

The BBC News report continued, "There are no publicly available records for recent deaths in Tanzania, and no information has been released on the impact of coronavirus since May last year, when 500 cases and 20 deaths were reported up to that point." Vaccinations were not available in Tanzania in 2020 and Africa lags far behind the world even in 2021.

We are grateful that the students have been healthy, and our in-country managers have been highly effective in maintaining hygiene protocols. We continue to buy health insurance for the orphans that attend our schools, so that they can access medical care when needed. Money well spent!



The strong operation base we have established in the United States and Brazil supports our efforts in Tanzania, and each of the schools we support is backed by the local communities in Tanzania, as well. OA's self-sustaining model for the schools is designed to provide education to some of the poorest children on earth, while generating revenues from tuition from families in Africa that can afford it. In addition to tuition fees, several of the schools have other businesses that supplement funding for both education and nutrition for the children and our schools. Because of the high-quality education we deliver, kids with working parents pay to come to your schools and orphans come for free. Over the past 5 years, Tanzanian parents paid approximately \$600,000 to support our schools. Another way to view our role in Tanzania is that we provide capital for school facilities while much of the day-to-day operations are covered by local support.



Mawazo, our in-country manager, researched and proposed our latest project to generate funds for our schools. We have built two industrial capacity fish tanks that allow us to raise 4,000 fish every six months. Our expected profits from the first two tanks are estimated to be \$3,800, based on current market prices for fish and currency exchange. Fish provide a great source of protein for the students and are in demand from local families and the hotels and restaurants

in the area. The 5.75-acre farm has the capacity for a total of 6 sets of tanks as well as other agricultural projects including chickens, pigs, and a grain field.

In addition to building projects for self-sustainability through agricultural projects, we sent money for rebuilding the Mwaji Secondary School kitchen and storage in the kitchen. The kitchen is a small outdoor building where they cook with wood. This keeps the smoke out of the main serving kitchen and dining hall. We are also getting boys and girls football uniforms, socks, footballs (soccer), and shin guards. Later we will get the girls' netball equipment. These are not expensive items for the sports equipment.



For the third consecutive year, Orphans Africa was honored to be named a Top-Rated Nonprofit by Great Nonprofits in 2020. One recent donor said in his review on GreatNonProfits.org "I love the fact that they have a model that is designed to make the school self-sufficient and not totally dependent in the future on continuing donations. Their horticulture program, the dorm facilities, libraries, driving school, technology lab and much more are making life better every day for these hungry, thirsty kids. They do so much with so little and are literally changing the world." You can help us keep our Top Rating by saying a few words about us at <https://greatnonprofit.org/reviews/write/orphans-africa>.



At the end of 2019, we earned a place on the Global Giving website, raising awareness of our programs and reaching new donors and volunteers. To become a Global Giving Partner, we needed to raise \$5,000 from more than 40 donors in about six weeks. We met that goal and are grateful to everyone who participated in this endeavor. Donations can still be made to benefit Orphans Africa anytime!

In 2020, total revenue received by Orphans Africa grew 3% to \$216,000 from \$210,00 in 2019. We sent \$140,000 to Tanzania last year, in line with grants made in 2019. Our in-country revenues from tuition payments by Tanzanian parents in 2020 were approximately \$125,000. With these total funds, we educated approximately 575 students in 2020.

Our office manager, Amy Woodruff, who spent more than 4 years working for a non-profit in Afghanistan, does an amazing job keeping us organized and on track. We have many volunteers who contribute time and expertise to our operations. In 2020, Amy traveled, at her own expense to Tanzania to work with True Vision, an amazing local Tanzanian media company, who created a video telling the story of one of the students (Aziza). True Vision did this work PRO BONO! Amy is supported by Carol Stickney, who has been volunteering one day each week in our office for several years.



The in-country revenues are possible because of the infrastructure we have built provides the comprehensive and successful educational system we have operated for more than 13 years. Consequently, our past US financial statements, filed on form 990EZ and available on our website, don't tell the whole story of our success. When we first started the organization, we were 100% volunteers so more than 90% of the donations we raised went directly to Tanzania. Over the years, we have grown, and our operating team grew, as well. Today, we employ one full-time administrator and a part-time bookkeeper. We used about 71% of our revenues for our projects in Tanzania. When we combine the US funds with the funds raised in Tanzania, we generate benefits in country that are more than 125% of the funds we raise here.

In 2020, we accomplished a great deal, including the following projects:

Orphans Africa continued to operate 3 nursery schools, one primary school, one secondary school, and one vocational college. Overall, 577 students were involved in these educational programs in 2020.

- The Mwaji Secondary School graduated 34 students in 2020. While the schools were closed for 3 months due to the pandemic, the kids still did well, as the examination cutoff scores were the same as if they didn't miss any time.
- Approximately 94% of our high school graduates went on to higher education or vocational college training.
- The Isandula Vocational College had the top scoring boy and second highest scoring girl student in the province. All of the graduates received jobs or became self-employed.
- For just \$5.25 per year, we provided medical insurance for one student, preventing serious illness, and saving lives. For a total of \$792, we insured 151 total orphans in 2020.
- Provided food support for children ages 3 to 18.
- The Marilyn Primary and Nursery School and the Mbozi Nursery School continued to be self-sustaining.
- At the Mwaji Secondary School we started building a new headmaster/administration office with 3 rooms, tiled floors, and furniture.
- Installed solar panels and extra heavy-duty batteries at Mwaji Secondary School.
- Built 2 heavy-duty gates at Marilyn Primary and Nursery School to protect the children from intruding traffic from the roadway.
- Completed the boy's dormitory at Mwaji and furnished it with bunk beds, mattresses, and mosquito nets.
- Provided new mattresses and mosquito nets for the girls' dorms at Mwaji Secondary School.
- Installed computers, upgraded electrical infrastructure, performed structural maintenance, purchased mattresses, mosquito nets, books, and materials
- The secondary school's stationery shop selling school supplies and the barber shop providing much needed service to the community are flourishing. These little shops not only contribute to the school's self-sustainability, they also create two jobs for local people.

The Orphans Africa Mountain Biking Team, managed in Brazil by Board Member Pablo Rodriguez, has not been able to race for the past year. We hope racing resumes as the world recovers from the pandemic. This team produces champions in the mountain biking racing world, all dedicated to helping our children.

We continue to build our Facebook supporters, who honor us with their birthday fundraising campaigns. Our friends are now doing birthday fundraisers, asking friends to contribute to OA in lieu of gifts. It's easy, fun and spreads the word to new supporters for Orphans Africa. Check out the link below to start your own campaign. Please like us on Facebook and give our kids a birthday party through this great fundraising platform.

We also thank the United States Small Business Administration for their Economic Impact Disaster Loan Program. In 2020, we received a small loan from the SBA and in April of 2021, we received follow-on loan funds. While the loan does have to be repaid, we are able to amortize the payments over a 30 year period at 2.75% interest, making the payments reasonable. With these funds, we will be able to accelerate our school grants to provide salaries, school supplies, uniforms, and maintain our facilities, while private funding will continue to support our facilities expansion. SBA assisted us due to our not being able to do in-person fundraising programs.

Thank you so much for supporting our schools and our students. We look forward to seeing you at our Benefit Dinner and Auction next year in March. To our financial contributors, our volunteers, our board members, and most of all, our friends all over the world, we thank you for all you do.

Sincerely,

Carl Gann  
Volunteer President

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<https://www.bbc.com/news/56242358>



Orphans Africa's Mountain Biking Team is a world-class group of riders that pedal all over the globe to raise awareness and funds for OA. Pablo Rodriguez, a businessman from Brazil and OA Board Member, directs the OA MTB Team. The OA Mountain Bike Team continues to win races all around the globe and publicize our charity. Through sales of OA MTB merchandise including custom riding jerseys, they have raised \$27,499 and bring fans to our cause.